

SECRET COMMISSION EXPLAINED

1

A third party arranges insurance cover for your property

2

The third party takes a share of the Insurance commission without disclosing this to you, creating a secret profit

3

WITH OUR HELP YOU CAN RECOVER THIS SECRET COMMISSION

CO-INSURED LENDER CASE STUDY

We were instructed on behalf of RBS to undertake an insurance audit on a **portfolio of properties which had fallen into default**. The **Borrower had insured** through their preferred Broker with **RBS noted as Co-Insured**. During the period the properties were in default the Broker had maintained insurance cover and **RBS had paid the premiums**.

It was established during the course of the audit that the **Broker had entered into a commission sharing arrangement with the Borrower** (now in default). The Broker maintained this arrangement with the Borrower while the premiums were being paid by RBS. The Broker had a duty of care to RBS to advise them of this arrangement. Failure to do so created a secret profit and ultimately the **Broker was required to refund to RBS the commission paid to the Borrower**.

M2 RECOVERY PROCESS

1

The first step in our recovery process is to analyse the premium being charged and determine if the rates could have been inflated to cover the cost of secret commissions.

2

The second step in our recovery process is to investigate the transparency of the third party commission and make a formal request for the commissions to be disclosed.

3

The final step in our recovery process involves calculating the secret profit to be recovered in order to proceed with the financial recovery from the third parties and obtain a payment for our client.